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More Price Increases on the Way!

As I sit back here at my desk I watch the constant flow of letters and visits from smarmy faced manufacturer's representatives bringing more bad news of price changes and increases; I often wonder how we and our clients are supposed to keep track of all these increases. I endeavor to inform everyone of any changes but it is becoming increasingly difficult. For WDS it is a mammoth task to keep this under control, often these increases are not passed on till well after they have been passed onto us. Our task is to get these prices analysed and entered into our system. This process takes a considerable amount of time and effort especially when one product line can have as many as 5000 line items to amend. As always WDS will endeavour to keep these increases to a minimum and attempt to reduce the impact of these pricing changes to our clients.

The major changes to look out for from April 2007 are -

- *Stainless Steel - Bolt/Nut & Threaded Rod*
- *Self Drilling Screws*
- *Hand Tools*

I suggest you consult your dedicated sales representative to discuss how these increases will affect you and your business.

JP



WDS Product News:

- *Hobson Engineering have released a new load indicator washer for structural bolts called the Squirter DTI (Direct Tension Indicator) which gives a visual indication when the bolt is tensioned correctly. Now in Stock call Colin for pricing.*
- *Flange Bolts - we now have a larger range of Metric 10.9 and Grade 8 flange bolts and nuts ready to go - contact us for more information.*
- *Panasonic EY7541LN2S- The new 1/2" Drive Cordless Impact Wrench is now in stock - with Cobalt Lion Battery and brushless motor - its at the forefront of cordless tool technology - pop in to check it out.*



Construction and Engineering Products

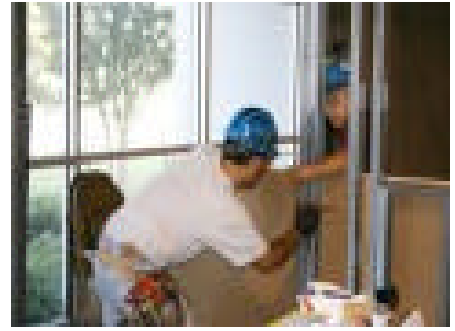


Find a copy of INSITE on the web at

www.wds.com.au

Phone- 02 8788 8000





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Great Deals for April, May & June 2007

- **The Ripper Drill Deal** - The guys at Powers have excelled themselves once again with a great deal on SDS+ Carbide drill bits. Buy the **Ripper Drill Deal** get 100 mixed SDS+ bits for 695.00 + GST and get a Metabo BHE6021S drill for absolutely free - **nix - nada - zip**. It's a great deal which you are paying just \$6.95+ GST per bit and get a free drill worth over \$280.00 + GST
- **The Grinder Kit Promotion** - is the way to go if you have any grinding or cutting to do . The kit comes fully loaded with a Metabo W10125Q 1010 watt Angle Grinder, a large range of Pferd Discs and all of the accessories to get the job done - all packed in a hardy tool bag for only **\$499.00 + GST** - worth over \$600.00 in value it's a great starter kit.

SEE YOUR SALES REP FOR MORE INFO OR CALL THE OFFICE AT ANY TIME.

New Shop Front

Over the coming months our shop front will be given a face lift, changing the shop and opening up the showroom area, so if you're a regular please forgive us for the inconvenience but it will be well worth it in the long run. We will have more of our wares on display and it will give a little more room to breathe.

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WDS People Profile

Jerry Lee Decker : Born - a very long time ago in a land far - far away. Jerry originally hales from Osh Kosh, Wisconsin USA and moved to Australia over 20years ago.

Job: WDS Receiving and Despatch

Jerry is the dude that rings you to tell you your order is ready for pick up and organises all of the deliveries and backorders. He is a cool dude that will do his best to offer the best possible service to the

customer .



HULLO THIS IS JERRY from WDS

WDS Delivering on Fastening Solutions

Recently Phil Gray was approached by United Group Infrastructure to solve a issue for them in the Chatswood to Parramatta rail link Tunnel project. The task was to specify a suitable fixing to connect a plastic cable restraint to a fabricated metal bracket. After some testing we recommended the use of the Bremick Vortex Truss Hex screw . The 17-13 x18mm Hex Truss screw was perfect for the application and resulted in a huge saving in time and money for the client.